	Scenario 1 £	Scenario 2 £
Sales	150,000	150,000
Factory cost of production	60,000	120,000
Opening Stock	-	
	60,000	120,000
Closing stock	10,000	20,000
Factory Cost of Sales	50,000	100,000
Gross Profit	100,000	50,000
Factory Overhead	60,000	
Sales & Dist. Overhead	10,000	10,000
Administration Overhead	8,000	8,000
Net Profit	22,000	32,000